



Morrsville Security Solutions

Proposal for Security Services

Morrsville Security Solutions, LLC

Philadelphia, PA

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PERSONNEL

Morrsville Security Solutions will provide you with certified, licensed, insured, and bonded security officers. Each security professional has been screened to the highest standards.

- I Our pre-employment background investigation far exceeds that of our competitors. In addition, MSS is a drug free workplace and continues service training regarding customer service, criminal law and, procedure and defensive tactics.
- II MSS offers supervisory personnel to ensure strict adherence to our general orders, as well as your rules, regulations and ordinances all completely free of charge. Supervisors are on duty 24 hours a day, 365 days a year for your convenience. We regularly make spot checks to prevent the issue of complacency. It's our firm belief that in order to ensure the high-quality standard we abide by, we must keep close relationships with our personnel both on and off duty.
- III At MSS all of our security officers are equipped with two-way radios or equivalent to ensure constant communication with our management team.
- IV Each security officer will be inserviced regularly regarding your specific site and requirements to further enhance the level of protection we provide.

SECURITY EXPERT MENTORSHIP

When it comes to contract security MSS takes a unique approach. Many of our competitors employ officers with minimal screening and training. Our approach involves a proactive mentorship of well-groomed, exceptionally trained uniformed security professionals. Our strategy entails several steps to mitigate the possibility and opportunity for theft of property or injuries to the persons within the facility or on patrol.

The following is an overview of our Security Officer Mentorship:

I **Applicant Screening**

The quality we bring to your environment begins long before you see our security officers. At MSS we are the recruitment and training process of personnel and the key to our success. Furthermore, we conduct hiring initiatives on a regular basis with over two hundred (200) applicants per year. We hold our personnel to the highest standard and the majority of applicants are unable to meet the qualifications.

II **Training**

MSS conducts training that far exceeds the programs used by our competitors. The knowledge and experiences of our management team are passed on to all new employees before they begin service. In addition to the state mandated certification courses, Morrsville Security Solutions personnel must also complete the following courses:

- 120-Hour Firearms and Defensive Tactics Training
- 60-Hour Patrol Techniques & Criminal Law



III Supervision

Morrsville Security Solutions has supervisory personnel that are required to possess years of quality experience. Our supervisors are in charge with scheduling, assigning security posts, training, and acting as liaison between our clients and our headquarters. Supervisory personnel are available to you 24 hours every day in order to maintain quality assurance and customer service on behalf of MSS.

IV Compliance

MSS has developed a theory of Enforcement through Reinforcement. The management team has learned from over years of combined experience in law enforcement and security that prevention of crime can be accomplished by utilizing tactical approaches, rather than accusations and other traditional methods of our predecessors. The art of verbal judo is commonplace in our organization and has often proven to be an effective way of de-escalating volatile situations.

V Uniforms

Our uniformed security officers are trained to act as a criminal deterrent by adopting the principles of the Community Peace Officer Program (C.P.O.P). Simply stated, our officers are encouraged to be an approachable source of information to patrons, residents, and employees. Letting the public know we are there for them generates a feeling of community and safety. The uniformed security officers are equipped with authoritative uniforms. Our corporate rules and regulations ensure each officer is suited in freshly pressed and clean uniforms, with polished shoes, cleanly shaven and with military-style haircuts. We pride ourselves on the appearance of our personnel as they are representing our agency as well as your facility and/or community.

VI Patrol

The placement of our security officers is what puts MSS in position to confidently describe the implementation of our Security Officer Project as authentic. Our officers are trained to make visible foot patrols throughout their posts in indeterminate patterns. We encourage our personnel to interact with your patrons and employees in addition to standing at fixed posts or mobile patrol.

VII 24-Hour Service

You can reach MSS around the clock with a live representative available for your convenience. Our customer service representatives are not salespeople; they are trained security professionals assigned to light duty or administrative functions. Desk personnel are utilized as watch-commanders with full authority to make supervisory decisions.

VIII Costs

MSS will provide you with a breakdown of cost specifications. We maintain a philosophy that in order to retain the highest quality security professionals in the industry, we must compensate them accordingly. The founders of our company are determined to reduce our profit margin rather than decreasing a security officer's salary. Our cost structure provides for a well-paid security professional as well as a conservative rate to our clients.

IX Liability

MSS maintains maximum insurance coverage unlike most of our competitors. Our legal division recommends that in order to protect our assets as well as yours, we must maintain financial security in full force to exceed state and industry standards.



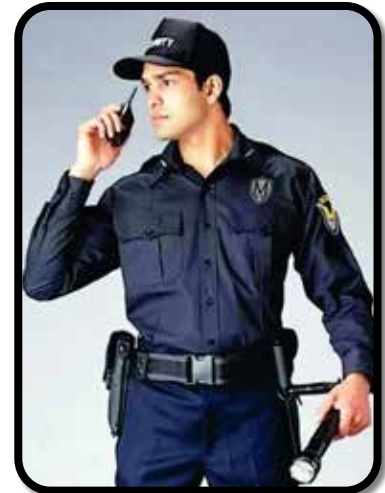
Patrol Division

- On-site Officer
- Patrol the common area walkways
- Inspect the carports of the property/parking enforcement
- Access Control / Doors and Gates
- Armed/Unarmed Services
- Report to 911 for suspicious person on property
- 24 Hrs. on call Field Supervisor
- Patrol car on job 24/7 (based on the client's needs)
- Alarm respond/Emergency respond
- Crime Report
- Daily Activity Report
- Incident Report



Uniformed Security

- Healthcare Facilities
- Residential Complexes
- Corporate Buildings
- Colleges & Universities
- Retail Venues
- Parking Lots
- Governmental
- Hotel Security
- Manufacturing & Industrial
- Commercial Real Estate
- Other Industrial & Facilities



Executive Protection

- Discrete Bodyguard Service
- High Profile Individuals
- Dignitaries/Celebrities
- Bodyguard Service
- Residential Protection Details
- Corporate Protection Details



Special Event Security

- Physical Safety and Security for Property
- Comprehensive Security Plan for Event
- Review of Guest Safety and Other Foreseeability Issues
- Crowd Control Tactics
- Maintain Guest List
- Secure all entry and exit doors and parking lot area
- Float throughout the Event





Pricing Information

- Armed Officer hourly rate TBD/Per Officer
- Unarmed Officer hourly rate TBD/Per Officer
- Patrol Car hourly rate extra TBD/Per Vehicle
- Bike Patrol hourly rate extra TBD

Holiday rate of 1.5x hourly rate will apply for the following National Holidays:

- New Year's Day
- Martin Luther King Day
- Memorial Day
- Independence Day
- Labor Day
- Thanksgiving Day
- Christmas Eve
- Christmas Day
- New Year's Eve

All quoted rates include:

- Payroll Costs
- Employee Screening and Background Investigations Training
- Uniforms Insurance
- Preparation of Court Documents for Testimony
- Invoices will be provided weekly and payment terms will be outlined in the contract.”

**All security quotes are depending on the client's security needs.*

Pre-Proposal Information Packet

The purpose of the following Preproposal Information Packet (PIP) is for our prospective clients to express their security needs. Tell us what your needs are. What, why, and where do you need security? The information that you provide us with will help us better understand your individual, corporate and/or company security needs.

Next, if applicable, what are your expectations, desired outcomes and measurable results? What type of business are you? What are the locations, times, dates and/or the duration of your security needs? Please be as thorough and detailed as possible. The more we know, the better we can serve you and your security needs.

MSS is client centered and we offer a wide range of specialized security services that are individually designed to meet the specific needs of each client. The more information that you can provide for us the better understanding we will have your needs. This is the key stepping stone to a long-lasting personal, and successful working relationship.



Pre-Proposal Information Packet (PPIP)

Company Name: _____

Address _____ Phone: Day _____ Evening _____

Fax No: _____ Best Time to Call _____ Type of Business _____

Please give an estimate as to the number of billable hours per week your company will need? _____

Approx. how many guards per day will you need? _____

Names and Titles of Contact Persons: 1st _____ 2nd _____

What is Your Timeline? _____

Please give us (2) available dates and times for a proposal meeting; please allow enough time (approx. 15–20 min.) for a meaningful and productive meeting.

1st Date _____ Time _____ 2nd Date _____ Time _____

The name of the person or persons our representative or representatives will be meeting with? _____

What are your company's security needs? _____

What are your realistic outcomes and measurable results? _____

What would you like to tell us about your company that you would want us to know? _____

How can we best serve you? _____

Thank you for taking the time to fill out this pre-proposal information packet. We look forward to meeting and working with you.

Respectfully,
Nelson Wanamaker
President/CEO